[Position Code: SPED-04]

Level: E3

**Position: Manager- Early Stage Funding** 

**Scale of Pay:** Rs. 60,000/- 1,70,000/- plus 35% Perguisites and 27% HRA.

**Number of Positions:** 1[One]

Job Description: Managing and Facilitation of Equity investments for Biotech Startups

## **Key Responsibilities:**

- Analyzing biotech startup deal flow and pipeline i. for investments.
- Actively engage with early-stage ii. Biotech startups, investors. Hold Investor forums, Startup interactions, actively maintain visibility Founder that has raised Angel/ VC funding of promising startup to attract investments.
- Portfolio assessment, facilitate and maintain iii. follow through to monitor startups funding and growth traction.
- Facilitate conducting of due diligence work for iv. new investments, and provide support for team on technological, strategic and market analysis.
- Manage review meetings, drawdown requests, v. Interface with Advisory Committee, Selection Committees and Stakeholders.
- vi. Develop and adapt innovative approaches for replicable fundraising strategies
- Coordinating with project teams for ensuring vii. efficient implementation timely and sponsored projects based deliverables and agreed milestones.
- Prepare periodic analysis reports, and strategic viii. documents, identify gaps and suggest actionable solutions for the ecosystem growth.
- Any other duties related to the position that ix. emerge from organizational management planning as and when required.

Domestic travel shall be required.

## **Essential Qualifications:**

Post Graduate Degree in Finance/Business Administration

Or

Graduate in any discipline who is Startup Founder/co-

Excellent written and oral communication skills

## **Desirable Qualifications:**

Post Graduate degree in biomedical engineering/ life sciences/ biotechnology/ allied areas.

## **Experience: 6 Years**

Minimum of 2 years of proven, hands-on experience in equity management, fundraising, company valuation, early stage technology assets management.

Understanding of Biotech sector shall be an added strength.

**Age Limit:** Maximum 38 years