RECRUITMENT OF HUMAN RESOURCE ON CONTRACT BASIS FOR WEALTH MANAGEMENT SERVICES DEPARTMENT IN BANK OF BARODA

Join India's Premier Bank for a Challenging Assignment

Online Registration of Application starts from : 30.09.2022	Last date for Online Registration of Application & Payment of fees: 20.10.2022

Bank of Baroda, One of India's Largest Bank is looking for qualified and experienced Wealth Management Professionals to strengthen its Wealth Management Services.

PLEASE NOTE THAT

1.	Candidates are advised to check Bank's website www.bankofbaroda.co.in/careers.htm (Current Opportunities) regularly for details and updates. Call letters/advices, where required will be sent by e-mail only. All revisions/corrigendum(if any) will be posted on the Bank's website only
2.	All correspondence will be made only on the email ID mentioned by the candidate in their online application form and the same has to be kept active for receiving communication viz., call letters/Interview Dates/advices etc.
3.	The process of Registration of application is complete only when application is submitted in full and fee is deposited with the Bank through On-line mode on or before the last date for fee payment. Candidates are requested to note down the acknowledgement number for their reference.
4.	Before applying, candidates should ensure that they fulfill the eligibility criteria for the post as on the date of eligibility. Short-listing and interview / selection method will be purely provisional without verification of documents. Candidature will be subject to verification of details/documents as and when called by the Bank.
5.	Post qualification experience below 6 months in any organization would not be considered.

DETAILS OF THE POSITION/S:

Sn	Post & Vacancies	Age (as on 01.10.2022)	Education (as on 01.10.2022)	Work Experience (as on 01.10.2022)
1	Sr. Relationship Manager (320) Vacancies)	Min: 24 Years Max: 40 Years	A Degree (Graduation) in any discipline from a University recognised by the Govt. Of India./Govt. bodies/AICTE Desirable qualification/certification : • 2 years full time Post Graduate Degree / Diploma in Management • Regulatory certifications e.g. NISM/IRDA	Minimum 2 Years of Experience as Relationship Manager in Wealth Management with Public Banks / Private Banks / Foreign Banks / Broking Firms / Security Firms / Asset Management Companies Rich Knowledge and Experience in Mutual funds, Insurance and domain expertise on the products and processes applicable to Non Resident customers is desirable. Proficiency/knowledge in local language/area/market/clients is desirable
2	e- Wealth Relationship Manager (24 Vacancies)	Min: 23 Years Max: 35 Years	A Degree (Graduation) in any discipline from a University recognised by the Govt. Of India./Govt. bodies/AICTE Desirable qualification/certification : • 2 years full time Post Graduate Degree / Diploma in Management • Regulatory certifications e.g. NISM/IRDA	Minimum 1.5 Years of Experience as Relationship Manager in Wealth Management with Public Banks / Private Banks / Foreign Banks / Broking Firms / Security Firms / Asset Management Companies is desirable. OR 1.5 years' experience in sales/ services of High Value financial products through digital medium (telephone/video or web) is desirable.
3	Group Sales Head (Virtual RM Sales Head) (1)	Min- 31 Years Max-45 Years	A Degree (Graduation) in any discipline from a University recognized by the Govt. Of India/Govt. bodies/AICTE Desirable qualification : 2 years full time Post Graduate Degree / Diploma in Management	• Minimum 10 Years of relevant work experience in financial services, Investment advisory out of which minimum 5 Years of experience in Wealth Management. • Prior experience of handling virtual Relationship Manager sales centre/outbound sales in call centre, outbound tele-sales • Good understanding of the sales process and compliance for tele sales. • Excellent Knowledge of Investment Products, PMS, Mutual Funds and Insurance • Proven track record of High Performance and Leadership • Should have managed a large team of relationship managers & Team Leads at Regional Level at least for 5 years.