RECRUITMENT OF HUMAN RESOURCE ON CONTRACT BASIS FOR WEALTH MANAGEMENT SERVICES DEPARTMENT IN BANK OF BARODA

Join India's Premier Bank for a Challenging Assignment

Online Registration of Application starts from : 22.02.2023	Last date for Online Registration of Application & Payment of fees: 14.03.2023

Bank of Baroda, One of India's Largest Bank is looking for qualified and experienced Wealth Management Professionals to strengthen its Wealth Management Services.

PLEASE NOTE THAT

1.	Candidates are advised to check Bank's website www.bankofbaroda.co.in/careers.htm (Current Opportunities) regularly for details and updates. Call letters/advices, where required will be sent by e-mail only. All revisions/corrigendum(if any) will be posted on the Bank's website only
2.	All correspondence will be made only on the email ID mentioned by the candidate in their online application form and the same has to be kept active for receiving communication viz., call letters/Interview Dates/advices etc.
3.	The process of Registration of application is complete only when application is submitted in full and fee is deposited with the Bank through On-line mode on or before the last date for fee payment. Candidates are requested to note down the acknowledgement number for their reference.
4.	Before applying, candidates should ensure that they fulfill the eligibility criteria for the post as on the date of eligibility. Short-listing and interview / selection method will be purely provisional without verification of documents. Candidature will be subject to verification of details/documents as and when called by the Bank.
5.	Post qualification experience below 6 months in any organization would not be considered.

DETAILS OF THE POSITION/S:

Sn	Post & Vacancies	Age (as on 01.01.2023)	Education (as on 01.01.2023)	Work Experience (as on 01.01.2023)
1	Regional Acquisition Manager (4 Vacancies)	Min: 28 Years Max: 36 Years	A Degree (Graduation) in any discipline from a University recognized by the Govt. Of India./Govt. bodies/AICTE preferably 2 Year Full Time MBA/Post Graduate Degree /Diploma in Management equivalent, from reputed Colleges.	Minimum 5 years of experience in Acquisitions/Relationship management out of which 2 years as a Team Lead of an Acquisition /Relationship manager's team.
2	National Acquisition Head (1)	Min - 35 Years Max - 40 Years	A Degree (Graduation) in any discipline from a University recognized by the Govt. Of India/Govt. bodies/AICTE preferably 2 Year Full Time, MBA/Post Graduate Degree /Diploma in Management equivalent, from reputed Colleges.	Minimum 10 years of experience in managing sales in Wealth Management/Retail Banking/ Investments in the financial service industry and should have managed a large team of Acquisition/Relationship Managers & Team Leads at least for 5 years.
3	Head-Wealth Technology (1)	Min - 31 Years Max - 45 Years	A Degree (Graduation) in any discipline from a University recognized by the Govt. Of India./Govt. bodies/AICTE. Desirable: Degree in Engineering/Science/Technology	Minimum 10 years of experience in financial services, investment and private banking out of which minimum 8 years of experience in building and managing a technology platform and infrastructure in a wealth management set up. Exposure to Digital Sales will be preferred.
4	NRI Wealth Products Manager (1)	Min - 26 Years Max - 40 Years	A Degree (Graduation) in any discipline from a University recognized by the Govt. Of India/Govt. bodies/AICTE	• Minimum 5 years of experience in product management / channel management / relationship management in any Public/ Private/Foreign Banks. • Understanding of process and systems including Investments, core banking, remittances & forex, etc. for NRI Segment.

				• Excellent communication skills to handle cross-functional teams and vendors • Strong understanding of internal processes and systems • Strong analytical & execution skills. • Excellent inter-personal skills to handle cross-functional teams
5	Product Manager (Trade & Forex) (1)	Min - 24 Years Max - 40 Years	Graduate from Government recognized University or Institution.	• Minimum -3- years of relevant work experience. • Sound understanding of Forex and Derivatives. • Good understanding of trade products and entire trade life cycle. • Sound knowledge of forex business. • Excellent understanding of Foxex, MM and Derivatives Products. FX, OTC trade processing background with risks and controls surrounding this function. Understanding of LC, BG, Package credit, pre shipment, post shipment.
6	Wealth Strategist (Investment & Insurance) (19)	Min: 24 Years Max: 45 Years	A Degree (Graduation) in any discipline from a University recognized by the Govt. Of India/Govt. bodies/AICTE Desirable qualification : 2 years full time Post Graduate Degree / Diploma in Management	• Minimum 3 years of experience as a Relationship Manager/ Investment Counsellor in Wealth Management. • Excellent knowledge of Investment Products, PMS, AIF, Mutual Fund, Insurance etc.
7	Trade Regulation –Sr. Manager (1)	Min - 24 Years Max - 40 Years	Graduate from Government recognized University or Institution.	• Minimum -3- years of relevant work experience. • Sound knowledge of FEMA and other Forex related guidelines. • Well versed with the RBI guidelines on remittance for NRI clients, and Entrepreneurs. • Knowledge of Bank products offerings for NRI clients, and Entrepreneur. Must have Work experience of at least 2 years in any Private or Public Bank or any financial institution the same job role.
8	Group Sales Head (Virtual RM Sales Head) (1)	Min- 31 Years Max-45 Years	A Degree (Graduation) in any discipline from a University recognized by the Govt. Of India/Govt. bodies/AICTE Desirable qualification : 2 years full time Post Graduate Degree / Diploma in Management	• Minimum 10 Years of relevant work experience in financial services, Investment advisory out of which minimum 5 Years of experience in Wealth Management. • Prior experience of handling virtual Relationship Manager sales centre/outbound sales in call centre, outbound tele-sales • Good understanding of the sales process and compliance for tele sales. • Excellent Knowledge of Investment Products, PMS, Mutual Funds and Insurance